



PROVEN SOLUTIONS FOR STORAGE MANAGEMENT



PowerQuest DeployCenter™ 5.0

Success Story
Siemens ICN

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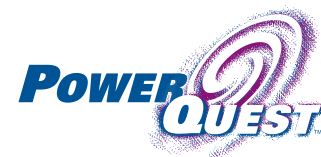
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The automated system imaging and restoration capabilities inherent to DeployCenter from PowerQuest® Corporation play a critical role in Siemens ICN's internal disaster recovery plans for its servers and workstations.

"Nobody wants to have a disaster, but just in case you have one you need a disaster recovery solution in place that lets you restore your systems very fast. DeployCenter from PowerQuest gives us an excellent disaster recovery solution."

Maik John
Systems Engineer
Siemens Information and Communication Network

Introduction

As part of the Siemens AG family, the Siemens Information and Communication Network (ICN) is a leading provider in carrier and enterprise switching. With a worldwide presence in over 160 countries and a workforce of 53,000, Siemens ICN delivers proven solutions around the globe to more than a million enterprise customers and over 300 carrier customers.

Challenge

In Munich, Germany, Siemens ICN has created a customer showroom to demonstrate its integrated end-to-end network communication solutions. In this showroom Siemens ICN utilizes approximately 20 Windows NT servers to showcase these various customer offerings. On top of implementing high availability servers to ensure the highest levels of uptime for its showroom, Siemens ICN decided to implement a disaster recovery plan to protect itself against unexpected catastrophes. At the heart of its disaster recovery plan Siemens ICN utilizes the system imaging and restoration capabilities inherent to DeployCenter from PowerQuest Corporation.

PowerQuest DeployCenter™ Solution – Automated Disaster Recovery

DeployCenter allows organizations to easily create exact images of their servers and workstations' hard disks, which can be used to quickly restore those systems to their standard working condition in the event of a system crippling disaster. To ensure that system images stay current, IT managers can schedule DeployCenter to automatically create new system images as frequently as desired. If a disaster destroys a system's contents, in a matter of minutes it can be brought back into production by deploying a stored image of that system over the network or from a CD.

Automatically Ensures Up-to-Date System Recovery Images

To make sure that productivity won't come to a halt in the event of a disaster, Siemens ICN schedules DeployCenter to automatically create new server images every two weeks. Of course the company has the ability to schedule the frequency of image creation as often as it desires, but it feels that a rate of two weeks sufficiently ensures that its system images will be up-to-date. "It's

easy to schedule image creation," says Maik John, systems engineer at Siemens ICN's Munich office. "DeployCenter's image creation scheduler is fantastic because once you set the schedule, it requires no more human interaction to have images made."

The automated image creation provided by DeployCenter also frees the Siemens ICN system engineers from having to worry about making the images themselves, allowing them to spend more time on more productive activities. "DeployCenter saves me a lot of time," John agrees. "It lets me and my colleagues focus on more profitable things such as making our own products better."

Reliable and Simple to Implement Disaster Recovery

The reliability and ease of use that DeployCenter brings to disaster recovery prompted Siemens ICN to implement the solution beyond its customer showroom into other departments within the company. "We've demonstrated DeployCenter to our development group and other departments, and they have been impressed with it," explains John. "They see it as a stable and an easy to use solution that can create and restore system images with just a snap of the fingers."

Strengthens Disaster Recovery Measures

Even though Siemens ICN's enterprise and carrier class switching systems boast 99.999% reliability and offer unparalleled quality of service, some of the company's customers still seek the additional assurance provided by

disaster recovery solutions. Since it has found DeployCenter to be so effective and easy-to-use as part of its internal disaster recovery plan, Siemens ICN also recommends the solution to its customers for fast and reliable disaster recovery. "We tell our customers that if they need to make disk images of their systems and if they want better disaster recovery, they should buy DeployCenter from PowerQuest," John says. "We explain that DeployCenter can help them to easily restore their systems anytime they want or need."

Conclusion

Most commonly known as a solution that dramatically reduces the time and effort to rollout or upgrade computer systems, PowerQuest DeployCenter has also proven to be a reliable and easy to implement disaster recovery solution. "Nobody wants to have a disaster, but just in case you have one you need a disaster recovery solution in place that lets you restore your systems very fast," John states. "DeployCenter from PowerQuest gives us an excellent disaster recovery solution."

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